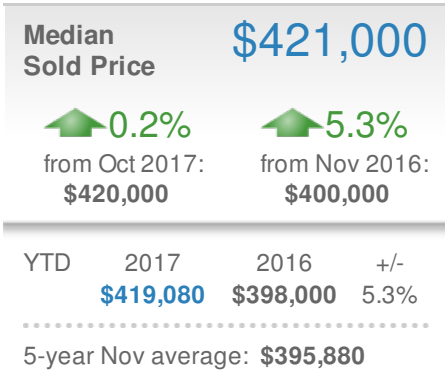
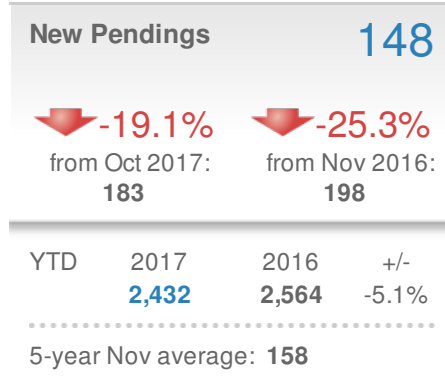
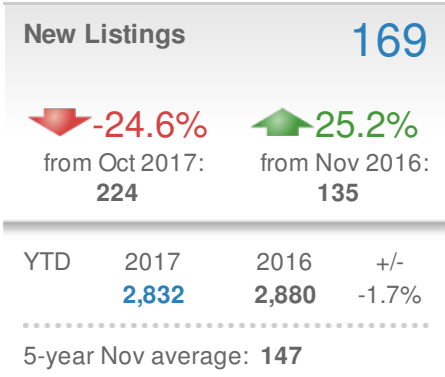


November 2017

Loudoun County, VA - Attached/Townhouse

Keller Williams Realty
Email: matt@boyerre.com
Mobile Phone: 540-435-7839
Web: https://www.boyerre.com



Summary

In Loudoun County, VA, the median sold price for Attached/Townhouse properties for November was \$421,000, representing an increase of 0.2% compared to last month and an increase of 5.3% from Nov 2016. The average days on market for units sold in November was 29 days, 32% below the 5-year November average of 43 days. There was a 19.1% month over month decrease in new contract activity with 148 New Pendings; a 6.8% MoM decrease in All Pendings (new contracts + contracts carried over from October) to 205; and a 10.1% decrease in supply to 241 active units.

This activity resulted in a Contract Ratio of 0.85 pendings per active listing, up from 0.82 in October and a decrease from 1.30 in November 2016. The Contract Ratio is 1% higher than the 5-year November average of 0.84. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

